2018 In Review Agnez Mo Your monthly Ava Max music forecast! Johnny Orlando LANCO and more **memBrain** STO ISSUE NO. 60 DECEMBER 2018/ JANUARY 2019



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Tash Sultana (STORM No. 46) Photo by Clint Peloso

ABOUT THE STORM REPORT

STORM = STRATEGIC TRACKING OF RELEVANT MEDIA

The STORM Report is a compilation of up-and-coming bands and artists who are worth watching. Only those showing the most promising potential for future commercial success make it onto our monthly list.

How do we know?

Through correspondence with industry insiders and our own ravenous media consumption, we spend our month gathering names of artists who are "bubbling under". We then extensively vet this information, analyzing an artist's print & digital media coverage, social media growth, sales chart statistics, and various other checks and balances to ensure that our list represents the cream of the crop.

Why do we do it?

Music is the best way to sell products because it creates such a powerful emotional connection with an audience. The STORM Report provides our clients with a tool to harness the music that will be the most relevant to audiences in the near future, thereby becoming very useful for the enhancement of products, promotions, and platforms.

A LETTER FROM THE EDITOR

It seems that every year ends with everyone hoping that the next will be better, and 2018 was no exception. We've experienced significant cultural shifts as tumultuous and groundbreaking as the erratic weather. The political powers of the world seem to be increasingly more dangerous and threatening, and the unrest of their constituents more palpable. It's easy to become cynical and downtrodden when there is so much division and devastation, and the truth is so hard to discern. Time Magazine named "The Guardians and the War on Truth" the person of the year for 2018 stating that, "the world may not be getting worse, only more confused, but in time that distinction can vanish." Here's to those fighting for what is right. Here's to being kinder. Here's hoping that 2019 will bring us all health, wealth, and above all, happiness. And more great music to keep our spirits bright.

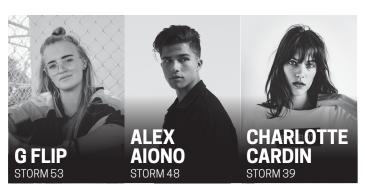
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Editor-in-Chief, The STORM Report

STORM ALUMNI



STORM STAFF

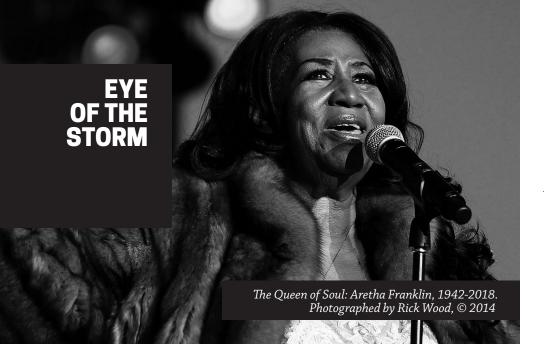
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It's the Most Wonderful Time of the Year:

2018 In Review

By Grace Slansky

Oh, 2018...the year the Democrats flipped the House, the year of increasingly mind-boggling tweets (allegedly Ambien-fueled and otherwise), the year people took it upon themselves to personally prove that Tide Pods are inedible. As this rotation around the sun is coming to an end, and we are about to embark on another, we have arrived at the perfect time to take a look back at the year we are about to leave behind.

What better way to set the mood for a dive into 2018 than to look first at the songs that made up the soundtrack of the year? Although her debut single was released last year, 2018 is when we really saw the meteoric rise of Cardi B. In April, she dropped her debut album, *Invasion of Privacy*, which in the months following was certified 2x Platinum and rocketed to the top of the Billboard charts. She performed at Coachella, entered into a partnership with fast-fashion company Fashion Nova, and had some very successful collaborations, including the "Finesse" remix with Bruno Mars and the charttopper "Girls Like You" with Maroon 5. Another star on the rise, British R&B singer Ella Mai (STORM No. 46) has seen quite a bit of success with her top 10 single "Boo'd Up." Although she's clearly making waves and taking names, she maintains an air of humility, stating that she has no idea how "Boo'd Up" got so big and telling interviewers, "Even I'm like 'Wow, I didn't know I could write like this," attesting to her grounded personality that resonates so well with fans. Quite a year for female powerhouses, 2018 also brought Kim Petras (STORM No. 52) to our attention. With tracks like "Heart to Break" and "Can't Do Better," she's well on her way to being the next unapologetically pop icon, and she's got a great message about LGBTQ rights to boot! Other musicians have been using their platforms to talk about important issues, including Childish Gambino with his track "This Is America." The song, and the striking video that goes along with it, provides important and poignant commentary on the current state of our country, paying special attention to the obscene amount of gun violence that we are currently living with.

We created a varied and catchy soundtrack for the year with chart-toppers and burgeoning artists, but we can't forget about the movie soundtracks that were curated for us. First Mamma Mia! Here We Go Again totally delivered on its promise, and had us jamming out to the songs of ABBA once again. Then came the longawaited release of *A Star is Born*, starring Lady Gaga and Bradley Cooper, who also made his directorial debut with the film. The soundtrack debuted at number 1 on the Billboard 200 Albums chart, a position that clearly demonstrates just how taken the fans were with the film and its music. We were reminded of the genius that was Freddie Mercury in Bohemian Rhapsody, a representation that was controversial among fans, but music that is universally enjoyed. To close out the year in movie musicals, we have Mary Poppins Returns to look forward to. With an all-star cast including Meryl Streep, Emily Blunt, Dick Van Dyke, and Lin Manuel-Miranda, the film is sure to be full of breakout musical numbers to warm our wintery hearts starting on December 19th.

Although we love the increase in movie musicals, it was the inherently less music-centric genre, superhero films, that really broke the box office. Topping the charts for 2018, we have *Black Panther*. The superhero sensation grossed over \$700M domestically. Close behind, *Avengers: Infinity War* had the highest grossing opening weekend of the year (\$207M). And we can't forget about *Incredibles 2*. Not only is it number three on the chart of 2018 domestic grosses, but with \$608M it is the highest grossing animated movie of all time. These Pixar superheroes certainly got their super sequel!

After watching so much action on the big screen, many people turned to their own smaller screens to be a part of the action themselves. Battle Royale-style games first rose to popularity last year, but in 2018 they flooded the mainstream and popculture. Thanks to a development team unafraid to take risks, the 2017 game Fortnite had an even bigger year in 2018. PUBG, or PlayerUnknown's Battlegrounds, is also among the most popular games of the year, following the Battle Royale format. In response to the perceived success of this

style of game, Tencent Games released *Ring of Elysium* in February of this year, a similarly-formatted game that is free to play. At the end of October, Rockstar games released the action-adventure *Red Dead Redemption 2* to almost unheard-of success. Within three days of release there were already \$725M worth of copies sold, and the epidemic is so strong it sparked not just one but two *South Park* episodes dedicated to the craze.

Amidst all the entertainment, we lost some of our favorite stars and celebrities. Among the voices that are gone now, but never forgotten, are American icon Aretha Franklin, rapper Mac Miller, Swedish DJ Avicii, and controversial rapper XXXTentacion. We are heart-broken to have lost one of our most imaginative minds, Stan Lee, and the brilliant and baffling intellect of Stephen Hawking. The culinary world is forever changed by the loss of Anthony Bourdain and Los Angeles food critic Jonathan Gold. While they are no longer with us, we have their iconic work to guide us into 2019.

Although many of us have come to fear the news for its negative updates and dim outlook on the state of the world, our headlines this year were not all bad. We saw the awe-inspiring power of teamwork when volunteer divers, in partnership with the British Cave Rescue Council, executed an elaborate plan to rescue a Thai soccer team stuck in a flooded cave. The 12 boys and their coach were brought safely to shore in a feat that had many of us following along, holding our breath in anticipation. We saw the world buzz with Royal Wedding fever as Los Angeles-born actress Meghan Markle married Prince Harry. The festivities did not disappoint, complete with elaborate gowns and even more elaborate hats. And, on a positive note for American politics, the voter turnout for this year's midterm election hit a 50-year high, with more than 47% of eligible voters casting ballots. It's refreshing to see more people taking advantage of their power and voice, a trend we'd love to take with us into the coming years.

The world is constantly changing and adapting to fit the needs of consumers and this year has been no exception. Amazon purchased Whole Foods, opening doors for food distribution options we never dreamed possible. Unfortunately, in a changing world sometimes we have to say goodbye to things that once brought us joy, like Toys R Us. This year, the company filed for bankruptcy and closed its doors, a sign that Cyber Monday may soon eclipse the brick-and-mortar-oriented Black Friday. But, for the times that you just need to go to a real store and sort through the merchandise with your own two hands, transportation is evolving. The birds are everywhere, and not in a Hitchcock sense. Rather, Bird Scooters are taking the world by storm popping up in over 100 cities so far. The electric scooters are plentiful and easy to rent, charging by the minute via an app on your smartphone.

With that, we say goodbye to 2018 and usher in a new year, one that we hope will be full of more innovative music, endlessly entertaining movies, challenging games, and more positive headlines than we've come to expect. And, of course, many more issues of The STORM Report.

STORM TRACKER

The STORM rages on for our alumni artists. Here's what they were up to this month!



ALESSIA CARA (STORM No. 30)

Alessia Cara released her new album, The Pains of Growing last week which she both wrote and mostly self-produced. Alessia Cara told Vulture that she was just recording on her laptop and realized that she wanted to release those as is. The singer stated, "I just realized the rawness of them was just the way that it needed to be. That re-recording them or touching it up too much would ruin the natural vibe of the songs, so I kept them".



SASHA SLOAN (STORM No. 59)

Boston native Sasha Sloan released another song this past week off of her EP Loser and was featured in Billboard magazine discussing her story and process. She has written for the likes of Camila Cabello, Kygo, and ODEZA and is set to embark on her first North American headlining tour in March 2019.



CLEAN BANDIT (STORM No. 19)

Roughly four years later, the trio Clean Bandit has released their second official album. What is Love? is a culmination of their hits over the last couple of years, including features like Zara Larsson, Anne-Marie, and Ellie Goulding. The group has also been announced for Sea Sessions 2019 along with Sigrid (STORM No. 46).

STORM FORECAST

Events and happenings for your radar.

REALITY BITES

With 5G finally making its way into the mainstream, immersive experiences, technologies like AR, VR, and Mixed Reality, will continue blurring the line between the physical world and the digital world. Look for these technologies to change the way we experience content, shop, and even interact with each other in 2019 and beyond.

PLAY THAT FUNKY (FUTURE) MUSIC

Youth engagement figures with political issues are on the rise and this will also be reflected in the charts going into 2019. Increased multiculturalism and social diversity will also continue to give rise to popular music that is more culturally expansive and authentic without any modifications for US audiences (see the K-Pop and Latin music explosions of recent years). And shared experiences will continue to drive artist exposure to audiences. The US live music industry is expected to grow to 11.06 billion by 2019, with the rise of new festivals proving to be extremely lucrative not only for big names, but also to up-and-coming artists. Get your tickets now and start planning for a year of amazing, diverse music in the new year!

LET'S CHAT!

Reports show that chatbots and messenger bots will continue to grow in 2019—as they'll become more "normal" in the eyes of consumers. By 2019, chatbots will be the first place you will go to order a pizza, choose a mobile plan, or even book a hotel room!

(MOBILE) INTERNET KILLED THE TELEVISION STAR

Research shows that the internet will catch up to television in 2019 around the world in terms of hours watched; and 45 minutes of an average person's internet time will be spent watching mobile video largely due to the growth of lower-priced smartphones. In fact, mobile will be responsible for all growth in internet consumption and more than a quarter of all media consumption—that includes time spent watching movies in theaters, listening to the radio and reading physical newspapers and magazines—next year.

LET'S ALL GO TO THE MOVIES 2019

Get your popcorn ready! 2019 is going to be a huge year for Disney, with Star Wars: Episode IX, Avengers: Endgame, The Lion King, Captain Marvel, Toy Story 4, Dumbo, and Aladdin topping all of the "Most Anticipated Films of 2019" lists. Other films we are looking forward to in 2019 include highly anticipated sequel like The Lego Movie 2, Space Jam 2, John Wick 3 and Frozen 2—as well as an untitled Terminator reboot, the debut of Wicked on the silver screen, and Tom Hanks as Mr. Rogers!

THE 20 ARTISTS ON OUR RADAR

Rank	Artist	Audio/Video	Label	Target Demo	Score
1	AGNEZ MO		Aquarius Musikindo, 300 Entertainment	Young Adults	41
2	AVA MAX		Atlantic Records	Teens, Young Adults	40
3	JOHNNY ORLANDO		Universal Music Canada	All Ages	38
4	LANCO		Arista Nashville	All Ages	34
5	SHY MARTIN		BLNK Music	All Ages	31
6	MAHALIA		Black Butter Records, Atlantic Records UK	Young Adults, Adults	31
7	AJ MITCHELL		Epic Records	All Ages	30
8	88GLAM		XO, Republic Records	Adults, Young Adults	28
9	PINK SWEAT\$		Human-Re-Sources	Young Adults, Adults	27
10	NITA STRAUSS		Independent	Young Adults, Adults	27
11	RAVEENA		Manorama Music, S.Music	Adults	26
12	MOTHICA		Fool's Gold Records	Young Adults, Adults	26
13	L DEVINE		Warner Bros. Records	All Ages	26
14	TIERRA WHACK		Interscope Records	Teens, Young Adults, Adults	26
15	OMAR APOLLO		Dark Room/Interscope Records	All Ages	25
16	RUNNING TOUCH		Universal Island Records	Teens, Young Adults	25
17	CARLIE HANSON		Independent	Teenagers, High Schoolers	20
18	DRAMA		Independent	Teens, Young Adults, Adults	18
19	ALAYNA		20XX	Teens, Young Adults, Adults	15
20	AYELLE		Majestic Casual	Young Adults, Adults	14

STORM WARNING

Listen to STORM REPORT artists on:



Watch STORM REPORT artists on:



STORM has a new formula!

Artists are now given a score out of 100 that takes several factors of music success into account, including streaming, social media influence, and industry support.

Click on the SoundCloud and YouTube icons next to each artist on the chart for featured audio tracks and video performances.

Also, check out our comprehensive **Spotify playlist and YouTube playlist** by clicking on the buttons above.

SYMBOL KEY



Twitter



Facebook



In stagram



Sound Cloud



Spotify



YouTube



Genre



Similar Artists





Photo provided by label ©2018

Stop Management.

has over 100 million plays on Spotify. She recently signed to Full

music. With multiple Teen and Kids Choice Award nominations and a combined social following of 16 million dedicated fans, Jonny Orlando is a pop star on the rise.

Photo by Peter Yang ©2018





¥ 24.3K **f** 112K **③** 80.8K Country
 Zac Brown Band, Little Big Town

LANCO, short for Lancaster and Company, is an American country music band consisting of Brandon Lancaster (lead vocals), Chandler Baldwin (bass guitar), Jared Hampton (keyboards), Tripp Howell (drums), and Eric Steedly (guitar). The band is signed to Arista Nashville, a subsidiary of Sony Music. Photo by Jim Wright ©2018



☑ N/A **f** 10.4K ② 23K

Pop, EDM

Mailee Steinfeld, Halsey



¥ 45K **f** 36K **∅** 141K

Jorja Smith, Kehlani



SHY Martin made her debut in the music industry in 2016 as the featured artist and songwriter behind Mike Perry's 'The Ocean', a track that became one of her first Grammy-nominated, multiplatinum releases. She has over 1.8 billion Spotify streams globally, which include songwriting credits alongside the likes of The Chainsmokers, Kygo & Ellie Goulding, and Bebe Rexha.

Photo by Hampus Hjellström ©2018



Based in Birmingham, England, Mahalia is an alt-R&B/soul singer and songwriter who's influences include Erykah Badu and Lauryn Hill. She began her career as a preteen and drew interest of major record labels by the age of 13.

Photo by Alice Fisher ©2018

'Mahalia is forging her own path and she's powering her way through it with aplomb."

-Independent









У 5.5К **f** 9.3K **©** 10.3K

Pop

Meg Myers, XYLO

At the start of her career, Mothica collaborated with the likes of Tennyson, Diversa, and BROCKHAMPTON members of Bearface and Kevin Abstract. With a pure voice, emotional lyrics, and a minimalist take on production, Mothica has gained her fanbase purely through her own talent and no background noise

Photo by Rachel Thalia ©2018







■ 15.6K **f** 3.8K **②** 42.5K

◀) Indie ⑤ John Mayer, D'Angelo



¥ 869 **f** 20.5K **⊙** 4.6K

Disclosure, ZHU



У 4.1K **f** 3.3K **©** 19.3K

🕩 Pop 🍥 Daya, Billie Eilish



21- year old first generation Mexican-American singer from Indiana, Omar Apollo writes and records his own mix of jazz, R&B, funk, alternative, soul, and pop music. At age 18, Omar began listening to new styles of music and fell in love with the guitar again, since he lost interest at age 12. Some of his biggest influences include Benny Sings, D'angelo, Los Panchos and John Mayer.

Photo by Aidan Cullen ©2018

Mysterious Melbourne native Running Touch offers a unique blend of personal and intimate electronica with dance senilities. More than a producer, Running Touch not only curates his own tracks, but acts as a one-man band playing guitar, drums, piano, launch pad, curating lyrics, singing, and even rapping on his own productions and live show.

Photo by Shevin D ©2018

Discovered from her YouTube channel, 18-year-old singer, Carlie Hanson is now performing alongside Troye Sivan and receiving endorsements from the oneand-only Taylor Swift. Her single "Only One" has gained almost 50 million plays on Spotify.

Photo by Jaxon Dobbins ©2018





DRAMA

y 704 **f** 4K **◎** 11K

R&B, Dance

© Erykah Badu, Tony Braxton

Chicago-based duo of Na'el Shehade and Via Rosa conjure up an alluring brew of R&B and dance music as DRAMA, whose unique sound has been described as soulful electronic combining influences of house music, indie, neo-soul, pop and R&B

Photo by Lillie Eiger ©2018





The Swedish-Iranian songwriter Ayelle grew up all over Europe but continued to perfect her music while living in London. During this period of life, she was noticed by editorials such as Billboard, Hillydilly and Majestic Casual. She is a PRS (Performing Rights Society) "Women Make Music" grantee, aimed at supporting and breaking down assumptions about women in the industry.

Photo by Melissa Chu ©2018



SOURCES

Billboard BuzzFeed

Digital Music News Filter Magazine Google Trends Gorilla vs. Bear The Guardian

The Huffington Post

HypeBeast Hype Machine The Independent

Last.fm Metacritic Music Metric

The New York Times

NME Noisey NPR

Time YouTube

Nylon Magazine Pigeons & Planes

Pigeons & Plane Pitchfork Pop Matters Rolling Stone SoundCloud Spin Magazine Spotify Teen Vogue 1 <u>https://www.ranker.com/list/2018-trending-topics/mick-jacobs</u>

2 https://variety.com/gallery/celebrity-deaths-of-2018/#!38/margot-kidder-dead

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4 https://www.pcgamer.com/battle-royale-games-2018/

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6 <u>https://www.billboard.com/articles/columns/hip-hop/8461270/ella-mai-chartbreaker-bood-up-interview</u>

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9 <u>https://www.npr.org/2018/11/08/665197690/a-boatload-of-ballots-midterm-voter-turnout-hit-50-year-high</u>

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